



***Expand
your
possibilities***



www.fordaq.com



A simple and effective communication and information network, tailored to the needs of the timber professional

“FORDAQ helps us follow market evolution”

*Jean-Paul and Axel Daoût
Importers/Exporters/European hardwoods
producers
Cofabois - Belgium*



Take advantage of our solutions.

Timber companies from all over the world are successfully using the global trading platform of FORDAQ.

Using simple software they communicate what they want to buy and sell.

They also have access to the latest timber offers and requests of other companies.

And they get in touch directly with the companies they want to do business with.

Bringing you quality market information and helping you communicate efficiently is the core of our business

“FORDAQ helps me to penetrate new markets”

*Stepas Kriauciunas
Pallet timber sawmill/Exporter
UAB Dravine- Lithuania*



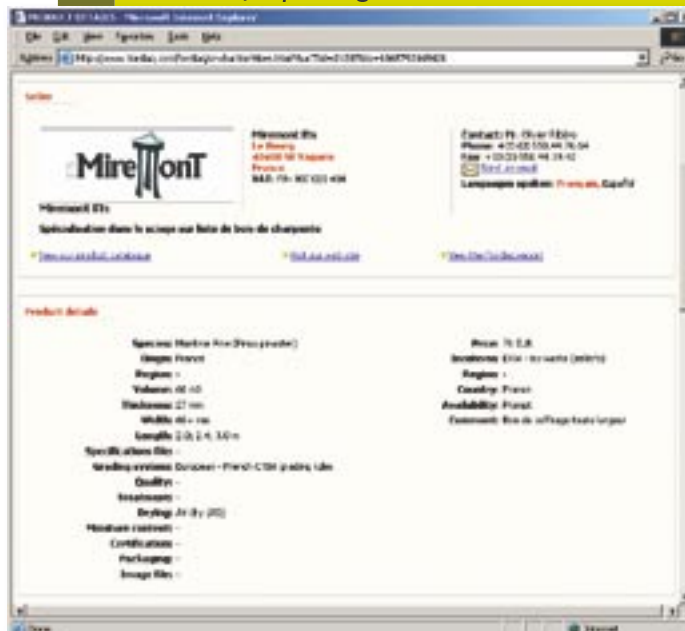
Summary of postings in a product category

- Use the FORDAQ marketplace to check online what more than 3.000 companies are offering and requesting. Do this in just a few minutes using very simple search tools.
- You can access the full specifications of any posting and obtain the contact details of the companies that have posted them.



Details of a posting

- Use the FORDAQ marketplace to post your own offers and requests. They will be made visible to all members of FORDAQ in their own language. Any of these users will be able to get directly in contact with you.
- All your postings are kept in a virtual library. This enables you to update your requests and offers on FORDAQ in record time.



“Using FORDAQ
I find faster the
products I need”

Alberto Seralvo
Importer/Exporter/Veneer producer
Giacomo Seralvo e Figli - Italy



The Postman mail

- Every day FORDAQ sends you by email the offers and requests introduced the previous day by other members which fit your activity profile. In less than 5 minutes, you are informed of new business opportunities for your company.
- Offers and requests you introduce in the FORDAQ marketplace will also be distributed via the Postman to the right trading partners.

The screenshot shows an email titled 'MY Postman' with a 'FORDAQ' logo. It contains several sections of timber offers, each with a table of details and a company logo.

Reference	Seller	Species	Origin	Volume	Thickness	Width	Length	Quality	Drying	Price
OFFER 00001	KADIMCIGER SA (Turkey)	Swiss Pine (Pinus sylvestris)	Sweden	140 m ³	33 mm	75 mm	220 m	VT	Mooring	70 EUR, Exm-Fab

Reference	Seller	Type	Species	Volume	Thickness	Width	Length	Quality	Drying	Price
OFFER 00002	STRADE BOIS SA (France)	Planks (Square)	Oak (Quercus)	12 m ³	27 mm	100 mm	3000 m	Q130/P1	80-85	500 EUR ex-works (net)
OFFER 00003	STRADE BOIS SA (France)	Planks (Square)	Oak (Quercus)	20 m ³	27 mm	100 mm	3000 m	Q130/P1	80-85	500 EUR ex-works (net)
OFFER 00004	STRADE BOIS SA (France)	Planks (Square)	Oak (Quercus)	20 m ³	27 mm	100 mm	3000 m	Q130/P1	80-85	500 EUR ex-works (net)

Reference	Seller	Content	Species	Origin	Volume	Thickness	Width	Length	Quality	Price
OFFER 00005	SAI SERRAVALLO (Italy)	Swiss Pine (Pinus sylvestris)	France, Spain, Over-Forest	Germany	80 m ³	33 mm	80 mm	20-200 m	Net	160 EUR ex-works (net)

Reference	Seller	Species	Origin	Volume	Thickness	Width	Length	Price
OFFER 00006	STRADE BOIS (France)	Plank (Square)	France	100 m ³	30-42 mm	14 mm	6000 m	31 EUR
OFFER 00007	STRADE BOIS (France)	Plank (Square)	France	100 m ³	30-42 mm	14 mm	6000 m	31 EUR

“FORDAQ strengthens my presence in my region and in the export markets”

Roland Bedouet
Forest harvester
Roland Bedouet sarl - France



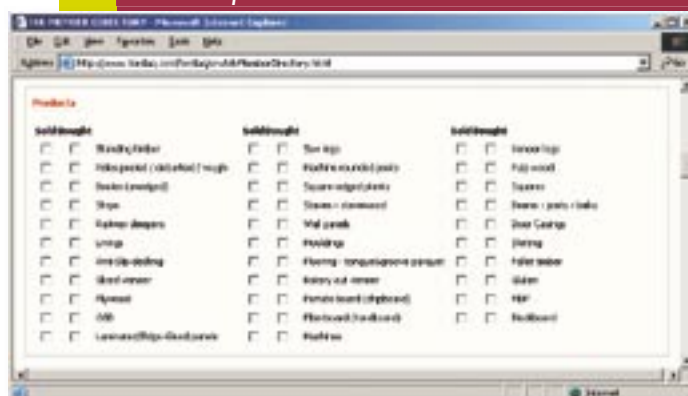
The Member Directory

- Your insertion in our directory is a point of reference for you to be found by new trading partners.
- You can also use the directory to gather information about the activities and products of companies you want to do business with.



Detail of the advanced member search

- You can easily find new potential trading partners using advanced search features.
- You can search by activity, products and even the species they buy and sell.



Web marketing

We help you make the best use of Internet for your marketing

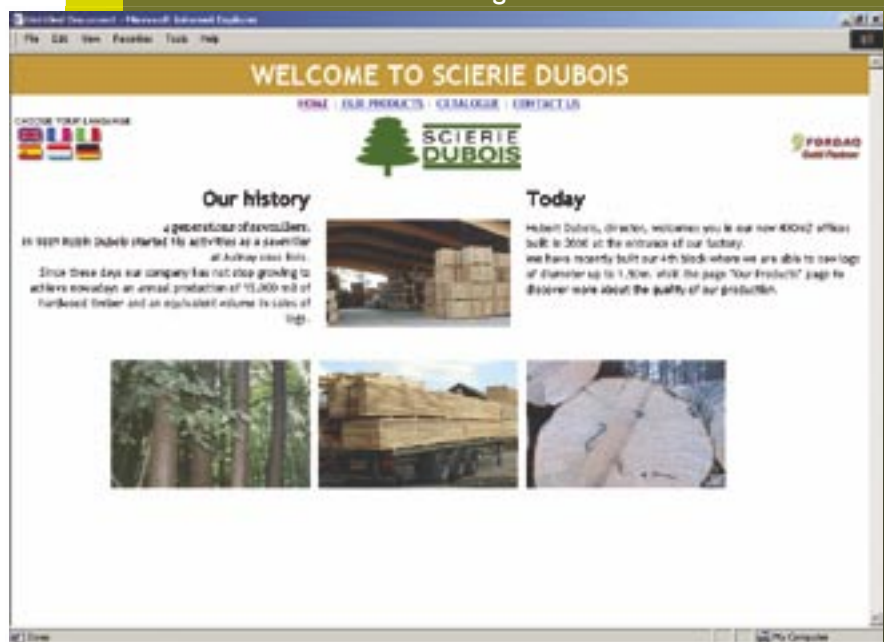
Banner advertising

- Optimise your advertising on the web and bring quality visitors to your web site.
- By placing your banner on FORDAQ you will speak directly with an audience of hundreds of timber professionals that visit the site every day.



Web site creation and hosting

- If you still don't have a presence on Internet, FORDAQ helps you create one.
- Using simple tools you can make your own web site and transform it in a real sales channel.

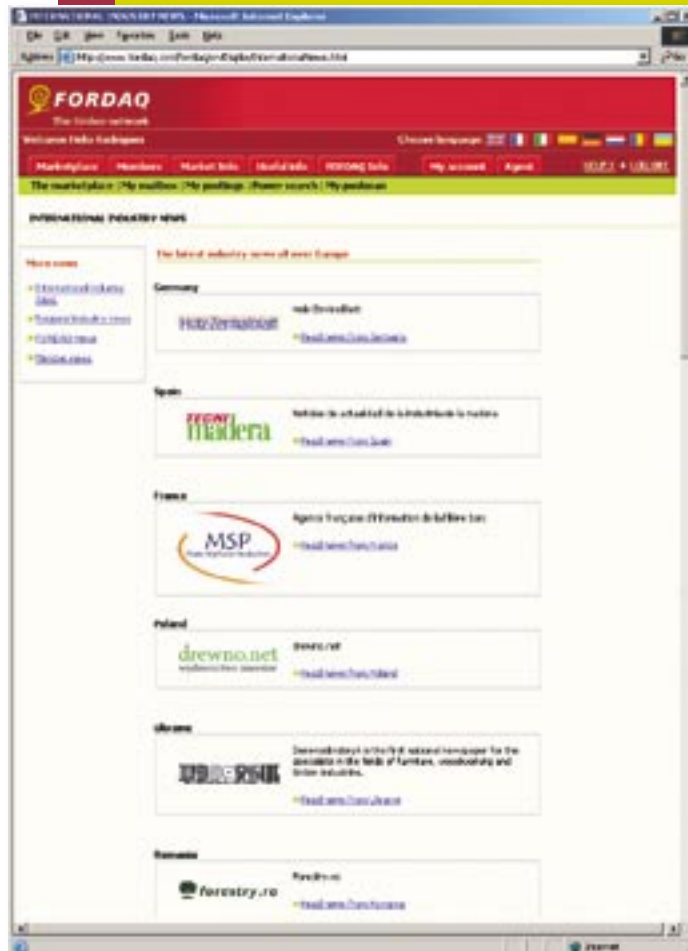


Information services

The latest industry news, timber auctions calendar and technical guides

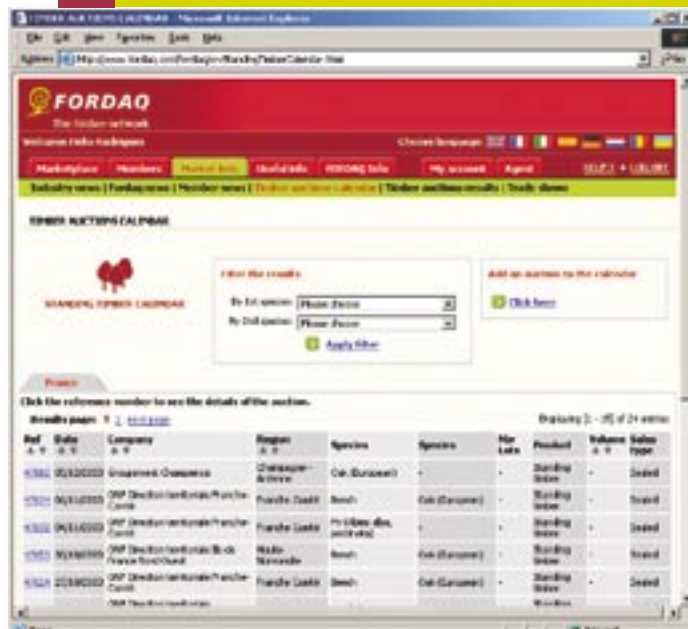
Industry news

- FORDAQ partners with outstanding specialized media to bring you the latest industry news in key European countries
- We also keep you up-to-date with the industry trade shows and events calendar.



Timber auctions calendar

- The calendar of standing timber auctions and the results of realized auctions help you stay in tune with market trends.
- FORDAQ also brings you technical guides that help you understand issues like wood quality norms and certification.



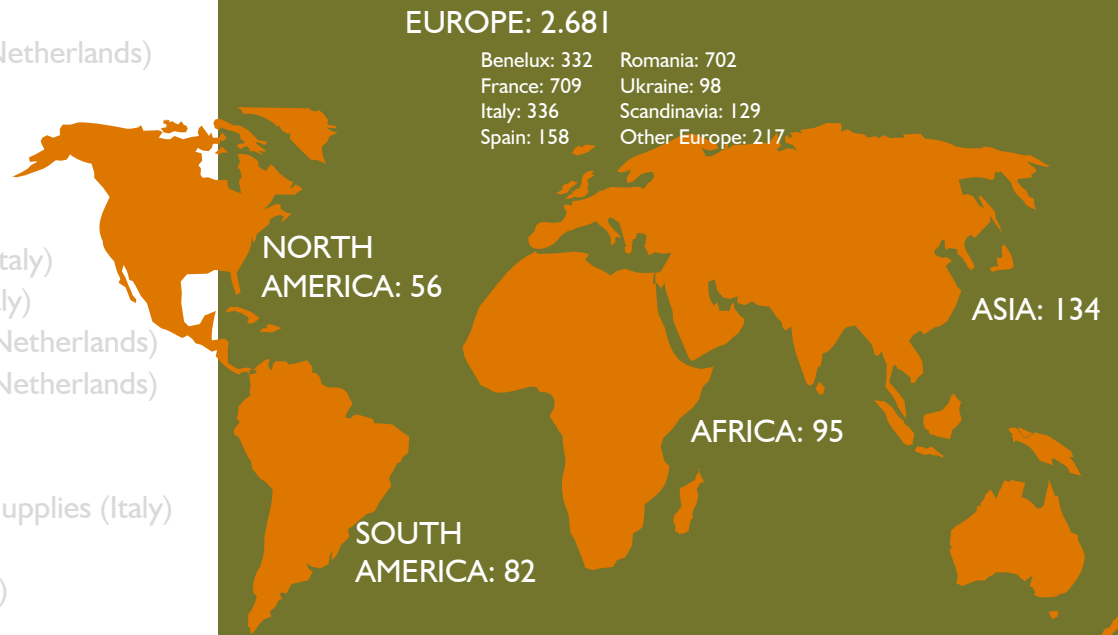
Who is on FORDAQ

More than 3.000 timber companies from 92 countries use FORDAQ.

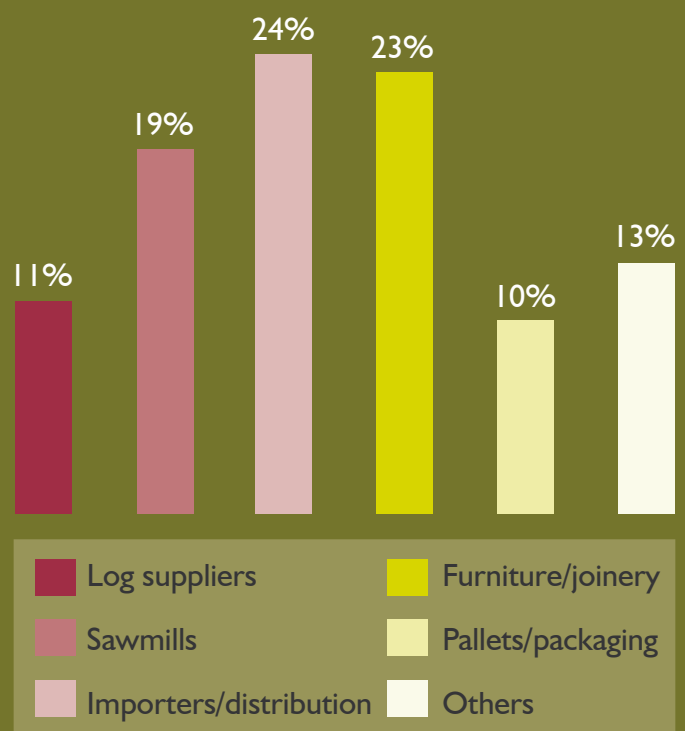
Among them are some of the most important names in the timber industry.

- Margaritelli Semilavoratori Spa (Italy)
- Cerland (France)
- Ulrich Thiele GmbH (Germany)
- Genetrade Eesti Oü (Estonia)
- Cofabois sa (Belgium)
- Drvna Industrija Spacva d.d. (Croatia)
- Intermerkur d.o.o (Bosnia-Herzegovina)
- Hvalsø Savvaerk A/S (Denmark)
- Timbex OOO (Arkhangelsk Russia)
- Kurekss SIA (Latvia)
- APP timber (Malaysia)
- Dekker Hout den Haag BV (Netherlands)
- Hultén AB (Sweden)
- Florian Legno Spa (Italy)
- Bruno Liabeuf (France)
- Garzitto SpA (Italy)
- Giacomo Seralvo e Figli Spa (Italy)
- Motta Tranciati Legno Spa (Italy)
- Leyenaar Taapken Lamaker (Netherlands)
- Jewe Houtwarenfabriek BV (Netherlands)
- Indufor NV (Belgium)
- Frans Trap NV (Belgium)
- Giorgio Marin SpA - Timber Supplies (Italy)
- Grouazel Sarl (France)
- La Scierie Ardennaise (France)
- Cra-Van NV (Belgium)
- Scierie Archimbaud & Fils (France)
- Gaudelas sa (France)
- Tarteret (France)
- Scierie Croix Maître Renault (France)
- Scieries du Maine (France)
- Centre Bois Massif (France)
- C.I.D. (France)
- 3A Lance Beausire (France)
- Normandie Bois Entreprises (France)
- S. Alsacienne de Bois et Panneaux (France)
- Hublet sa (Belgium)
- Roland Bedouet sarl (France)
- Saonoise des Résineux (France)
- Dierre Spa (Italy)
- Berti Pavimenti Legno SpA (Italy)
- E.C Forest Products (UK)
- Hardwood Srl (Roumania)
- Tanex Srl (Roumania)
- Ravna d.o.o (Croatia)
- Heison SA (Estonia)
- Baltic Trading Agency (Latvia)
- Baro Wood (Sweden)
- Hugo Kämpf Sägewerk (Germany)
- H. Schmitt Holzimport & Handel (Germany)

Members - by region (October 2003)



Members' activity



Membership options

International services

FEATURES	BRONZE	SILVER	GOLD
THE MARKETPLACE			
Number of users / passwords	1	2	5
Read and reply to offers and requests from other companies	YES	YES	YES
Post your own offers and requests and receive proposals	YES	YES	YES
Personalized pages to administrate your postings and the messages you receive and send	YES	YES	YES
Business card with your contact details in your postings	YES	YES	YES
Company logo and slogan in your business card	YES	YES	YES
Link from your business card to your web site	NO	YES	YES
Link from your business card to your electronic catalogue	NO	NO	YES
Your contact details also visible to visitors	NO	NO	YES
POSTMAN			
Send your postings to profiled buyers and sellers and receive the latest offers and requests every day by email	YES	YES	YES
MEMBER DIRECTORY			
Entry in the directory	YES	YES	YES
Search functions in the member directory	YES	YES	YES
Company logo and slogan in your entry	YES	YES	YES
Advanced member search	NO	YES	YES
Link to your web site	NO	YES	YES
Link to your electronic catalogue	NO	NO	YES
FINANCIAL INFORMATION			
Online credit ratings of buyers in Europe. 4 free checks per year	NO	YES	YES
GOLD PARTNERS DIRECTORY			
Entry in the Gold partners directory (visible to visitors)	NO	NO	YES
TIMBER AUCTIONS RESULTS			
Check the results of timber auctions in the main European markets	YES	YES	YES
ADVERTISING			
Your banner displayed in the FORDAQ search results	NO	NO	YES

For more information

visit our site www.fordaq.com

write to info@fordaq.com

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